

# Annual Sales Comparison Year-to-Year

## RESIDENTIAL

# Active Listings / # Under Contract / # Sold	RESIDENTIAL		
	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
2005	622 / 256 / 236 (+15% / +15% / +23%)	328 / 71 / 69 (+27% / -4% / -8%)	271 / 69 / 72 (+11% / -4% / +1%)
2006	685 / 219 / 229 (+9% / -15% / -3%)	356 / 79 / 76 (+8% / +10% / +9%)	291 / 69 / 67 (+7% / 0 / -7%)
2007	857 / 211 / 221 (+20% / -4% / -4%)	430 / 87 / 90 (+17% / +9% / +16%)	302 / 66 / 65 (+4% / -4% / 3%)
2008	860 / 101 / 115 (even / -52% / -47%)	346 / 52 / 56 (-20% / -40% / -37%)	275 / 40 / 39 (-9% / -40% / -40%)
2009	709 / 113 / 112 (-18 / +11% / -2%)	356 / 54 / 53 (-3% / +4% / -5%)	336 / 54 / 51 (+18% / -26% / -30%)
2010	685 / 136 / 129 (-3% / +20 / +15)	333 / 56 / 52 (-6% / +4% / -2%)	293 / 62 / 56 (-13% / +13 / +9%)
2011	612 / 128 / 123 (-11% / -6% / -5%)	287 / 61 / 60 (-14% / +9% / +15%)	286 / 60 / 62 (-14% / +3% / +11%)

SOLD VOLUME	RESIDENTIAL		
	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
2005	\$112,197,934 (up 31%)	\$24,875,616 (down 6%)	\$26,154,780 (up 9%)
2006	\$126,205,084 (up 11%)	\$33,131,272 (up 25%)	\$23,080,995 (down 12%)
2007	\$135,368,122 (up 7%)	\$36,104,199 (up 8%)	\$31,775,255 (up 27%)
2008	\$69,515,285 (down 48%)	\$21,230,920 (down 41%)	\$14,293,900 (down 55%)
2009	\$54,341,902 (down 21%)	\$18,136,450 (down 14%)	\$15,478,070 (up 8%)
2010	\$62,614,171 (up 15%)	\$16,169,267 (down 11%)	\$14,576,732 (down 6%)
2011	\$55,249,198 (down 12%)	\$18,975,505 (up 17%)	\$20,090,110 (up 40%)

AVERAGE SALES PRICE	RESIDENTIAL		
	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
2005	\$475,415 (up 11%)	\$360,516 (up 2%)	\$363,261 (up 8%)
2006	\$551,114 (up 14%)	\$435,938 (up 17%)	\$344,492 (down 5%)
2007	\$612,525 (up 10%)	\$401,158 (down 8%)	\$488,850 (up 30%)
2008	\$604,481 (down 1%)	\$379,124 (down 5%)	\$366,510 (down 25%)
2009	\$485,196 (down 19%)	\$342,197 (down 9%)	\$303,492 (down 17%)
2010	\$485,381 (up < 1%)	\$310,947 (down 9%)	\$260,299 (down 14%)
2011	\$449,180 (down 8%)	\$316,258 (up 2%)	\$324,034 (up 25%)

## CONDOS

# Active Listings / # Under Contract / # Sold	CONDOS		
	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
2005	587 / 365 / 336 (-4% / +28% / +14%)	176 / 37 / 33 (-10% / +32% / +13%)	58 / 17 / 18 (+7% / +21% / + 28%)
2006	552 / 309 / 304 (-5% / -15% / -9%)	163 / 55 / 54 (-7% / +48% / +63%)	55 / 16 / 16 (-5% / -5% / - 11%)
2007	618 / 259 / 250 (+11% / -16% / -17%)	223 / 94 / 88 (+36% / +70% / 62%)	50 / 17 / 16 (-9% / +6% / even)
2008	777 / 246 / 292 (+25% / -5% / + 16%)	146 / 30 / 33 (-34% / -68% / -62%)	43 / 10 / 11 (-14% / -41% / -31%)
2009	695 / 129 / 128 (-10 / -47% / -56%)	223 / 46 / 22 (+52% / +53% / -33%)	41 / 5 / 4 (-4% / -50% / -63%)
2010	618 / 145 / 144 (-11% / +12% / +12%)	190 / 51 / 49 (-15% / +11% / +122%)	43 / 11 / 11 (+5% / +120% / +175%)
2011	590 / 140 / 135 (-4% / -3% / -6%)	283 / 129 / 130 (+48% / +152% / +165)	35 / 12 / 9 (-18% / +9% / -18)

SOLD VOLUME	CONDOS		
	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
2005	\$72,704,265 (up 20%)	\$5,039,900 (up 15%)	\$4,065,312 (up 24%)
2006	\$82,148,517 (up 12%)	\$7,991,530 (up 37%)	\$2,929,500 (down 28%)
2007	\$71,230,784 (down 13%)	\$17,285,875 (up 54%)	\$3,003,625 (up 2%)
2008	\$115,080,672 (up 61%)	\$5,644,178 (down 67%)	\$2,391,000 (down 20%)
2009	\$33,603,120 (down 70%)	\$7,137,200 (up 26%)	\$1,053,000 (down 55%)
2010	\$34,316,276 (up 2%)	\$9,911,292 (up 38%)	\$2,497,200 (up 137%)
2011	\$30,673,694 (down 10%)	\$10,853,506 (up 9%)	\$1,364,800 (down 45%)

AVERAGE SALES PRICE	CONDOS		
	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
2005	\$216,382 (up 8%)	\$152,724 (up 3%)	\$225,851 (up 3%)
2006	\$270,225 (up 20%)	\$147,991 (down 3%)	\$183,094 (down 19%)
2007	\$284,923 (up 5%)	\$196,430 (up 25%)	\$187,727 (up 2%)
2008	\$394,112 (up 38%)	\$171,036 (down 12%)	\$217,364 (up 15%)
2009	\$262,524 (down 33%)	\$324,418 (up 89%)	\$263,250 (up 21%)
2010	\$238,307 (down 9%)	\$202,271 (down 37%)	\$227,018 (down 13%)
2011	\$227,213 (down 4%)	\$83,489 (down 58%)	\$151,644 (down 33%)

This information is deemed reliable but not guaranteed from the Grand County Board of REALTORS Multiple Listing Service and represents sales by all area Brokers. For more Grand County, CO Real Estate statistical information go to [www.REWinterPark.com/Stats](http://www.REWinterPark.com/Stats)



LOCALLY OWNED, LOCALLY INVESTED

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### VACANT LAND

		Winter Park Area	Granby Area	Grand Lake Area
# SOLD	2010	35	21	13
	2011	28	15	18
AVERAGE SALES PRICE	2010	\$161,187	\$146,379	\$63,985
	2011	\$143,529	\$75,900	\$62,133
TOTAL SALES VOLUME	2010	\$5,641,550	\$3,073,950	\$831,800
	2011	\$4,018,800	\$1,138,495	\$1,118,401